



TCX INVESTMENT MANAGEMENT

As manager of The Currency Exchange Fund (TCX or the Fund)

Job title: Vice President, CEO Office – Thought Leadership

Reporting line: Director CEO Office

Background: TCX is an impact-focused fund working in the space of development finance. TCX's mission is to protect borrowers in developing countries by taking on currency risk that comes with hard currency financing. The Fund offers financial instruments to hedge currency risk exposure (cross-currency swaps and forwards) when there are no or insufficient commercial alternatives available. Since its inception in 2007, TCX has de-risked over USD 15 billion in development lending.

The Fund is going through an exciting expansion phase as the demand for currency risk protection is growing, the investor base is broadening, and innovative activities are developed. The Fund is managed by a relatively small, motivated and international team based in Amsterdam, The Netherlands.

Job description: Your role involves external organisations and internal teams to implement counterparty engagement based on thought leadership. You will be responsible for the development of knowledge-based materials that support TCX's strategic priorities across advocacy, business development, and capital and fundraising. In this role, you will be required to identify, negotiate and implement agreements with market experts and institutions.

As a key resource on Thought Leadership, you will engage with three main types of counterparties across TCX:

- Global policymaking community: Including individual bodies such as the European Commission and the United Nations, as well as groupings of experts and institutions in the context of policymaking fora and processes.
- Development finance community: Including multilateral development banks, Development Finance Institutions (DFIs), and other impact investors targeting emerging and frontier markets.
- Internal stakeholders: Including all colleagues involved in counterparty-facing roles with demand for thought leadership materials such as research, policy notes, cases, knowledge-based slide decks.



Primary responsibilities:

- **Development:**
 - Promote policy understanding and strong global and domestic engagement based on thought leadership.
 - Define and manage and occasionally author, the development of knowledge products, both offline and online, which support TCX strategic priorities.
 - Define and implement an engagement strategy, including events and multi-media such as webinars.
- **Relationship Management & Networking:**
 - Maintain and strengthen relationships with existing counterparties, including (potential) investors.
 - Contribute to new relationships by supporting colleague efforts to engage counterparties based TCX knowledge and experience.
 - Support and advise senior management on external positioning.
- **Market and Product Development:**
 - Contribute to the development of a structured, knowledge driven approach to TCX counterparty engagement.
 - Manage the development of knowledge products with a wide array of stakeholders.

QUALIFICATIONS

Background and experience:

- 6 – 10 years of experience in financial markets or development finance.
- Prior experience with responsibility for policy analysis and counterparty engagement in development finance.
- Master’s degree or equivalent.

Competencies:

- The ideal candidate possesses most of the following competencies:
- Understanding of currency risk and development implications.
 - Understanding of public sector debt markets and stakeholders.
 - Proven experience developing and negotiating knowledge-based partnerships.
 - Excellent written and verbal communication skills in English; additional language skill in Spanish would be a plus.
 - Understanding of and capacity to implement online media.
 - Willingness and ability to travel regularly.
 - A proven interest and experience in development impact and alignment with TCX’s core principles.
 - Ability to manage and prioritize workload under pressure while multitasking on numerous projects.
 - Commitment to and comfort in a collaborative teamwork environment.



This role offers a dynamic and challenging environment where you can make a significant impact by developing and delivering financial solutions that support economic development in emerging markets. If you are passionate about finance, possess a demonstrable track record in facing local and global counterparties and thrive in a collaborative setting, we invite you to apply.

About TCX

Name: TCX Investment Management Company B.V. (TIM)

www.tcxfund.com

Description: TIM is the exclusive investment manager of The Currency Exchange Fund N.V.

TCX is a development finance initiative focusing on the provision of long-term currency risk solutions for emerging and frontier markets. TCX offers hedging instruments to development finance institutions, multilateral development banks and other international investors that provide long-term financing to borrowers in developing countries. TCX was established in 2007 and currently runs a global swaps portfolio of over USD 7 billion (gross notional value), with the ambition to grow significantly over the next 5 years.

TCX operates a sustainable double bottom line, contributing to development impact whilst generating a modest positive return. The Fund has a capital base of around USD 1.5 billion provided by 20+ development finance institutions, microfinance investors and governments. These include IFC, EIB, EBRD, KfW and FMO as well as the governments of the Netherlands, Germany, Switzerland, France and the UK. TCX is also supported by the European Commission.

TIM currently has about 40 employees, including a 4-person Executive Committee (CEO, CIO, COO, CRO). The culture is informal, collaborative, and highly diverse. The team adheres to and is driven by five organizational values: collaboration, respect, drive, care and trust.

We offer a competitive package and a diverse, supportive work environment.

Please send your motivation letter and CV by email, referencing the job title by 30 May 2025, to:

Ilona Eichler (HR), i.eichler@tcxfund.com.